

Lawn Care Advisor

Newsletter for Landscape Professionals

Fall 2011

**NEW at
TerraLink**

Introducing: **Fast germinating overseed**

Fast-Grow Overseed

If you have a client that needs immediate attractive grass cover, try **Fast-Grow Overseed**. Ideal for improving and preparing sites for events such as weddings and parties, and when time or budget is limited, **Fast-Grow Overseed** delivers. With 2 options of seed, there is one that will suit your needs.

Option 1:

100% germinates in 4 days*

- fast complete cover
- short-lived

Option 2:

40% germinates in 4 days*

60% germinates in 7-10 days*

- medium to fast complete cover
- some short-lived, majority is long-lasting

Both Option 1 and Option 2

- produce medium-dark high-quality turf to blend with most existing lawns.
- thicken and repair lawns more quickly than standard overseeding mixes.

The certified varieties used in **Fast-Grow Overseed** are the result of many years of research and trials by the industry's leading seed companies.

Contact us today for more information or to place an order.

*Under ideal conditions.



Richardson Seed

Our Line-Up of Seed Mixes

Richardson Seed has been supplying the landscaping industry with grass seed for more than 30 years. We offer full product lines of seed mixes for residential lawns. Most of our varieties are highly rated with NTEP (the National Turfgrass Evaluation Program), which is the quality standard for the turfgrass industry. Our attention to quality ensures you are provided with the best turf seed possible. For detailed data sheets on all our mixes, please inquire or visit us online at www.tlhort.com.

Richlawn Seed Mixtures

RichLAWN Deluxe:

For top-quality, well-maintained lawn areas with full sun to moderate shade. Seeding Rate: 5-7 lbs/1,000 sq.ft.

RichLAWN All Purpose:

For general home and landscape use with full sun to moderate shade. Seeding Rate: 5-7 lbs/1,000 sq.ft.

RichLAWN Sun & Shade:

For fine textured lawns with dense shade to full sun. Seeding Rate: 5-7 lbs/1,000 sq.ft.

RichLAWN Overseeding:

A quality overseeding mixture for general home and landscape use with full sun to moderate shade. Seeding Rate: 7-10 lbs/1,000 sq.ft. Comprised of 4 top rated perennial ryegrass varieties.

RichLAWN Low Maintenance:

For areas requiring a low-growing drought-tolerant mixture with low maintenance requirements under full sun to moderate shade. Seeding Rate: 5-7 lbs/1,000 sq.ft.



Waterwise

The Waterwise Lawn is a blend of four fine fescues producing a fine-textured, lush lawn that is also low maintenance. It is suited to grow in both sun and shade. Once established, it will require less watering and less mowing than a traditional lawn. A wise choice for saving water.



Professional Turf Seed Mixtures

Premium Sportsturf:

A professional turf mixture for play fields, parks, and hard wear areas. Seeding Rate: 4-6 lbs/1,000 sq.ft.

Select Sportsturf:

A quality turf mixture for play fields, parks, and hard wear areas. Seeding Rate: 6-8 lbs/1,000 sq.ft.

Sandfield Sportsturf:

A professional turf mixture for play fields, parks, and hard wear areas with sandy soils. Seeding Rate: 4-6 lbs/1,000 sq.ft.

Interior Sportsturf:

A professional turf mixture formulated for the BC Interior for playfields, parks, and hard wear areas. Seeding Rate: 4-6 lbs/1,000 sq.ft.

Premium 4-Way Overseeding:

A premium quality professional turf mixture for overseeding. Seeding Rate: 8-12 lbs/1,000 sq.ft.

4-Way Overseeding:

A quality professional turf mixture for overseeding. Seeding Rate: 8-12 lbs/1,000 sq.ft.

Lawn Nutrition

Fall Fertilizer Choices

At some point the individual grass plants in lawns will undergo physiological changes that anticipate (get ready for) the conditions of fall. Growth slows; carbohydrates increase; the plants get ready for dormancy or something close to it, depending on the typical weather in your area. The fertilizer type and make-up in TerraLink's blends are designed to support those changes. Although we don't want to starve the plants, we also do not want to encourage excess leaf growth of foliage at this time so as to

avoid damage during cold nights. Higher potash in fall-winter blends helps prevent the onset of diseases.

RichGROW 15-5-30

With 65% Uflexx stabilized urea nitrogen, this high potash, controlled nitrogen blend can be used in late summer through the fall months. Because nitrogen has been stabilized, loss to the air and leaching will be low. There will be minimal surge growth, and your customers' lawns will be more cold and disease-tolerant. Designed to encourage carbohydrate production.

Winterizer 6-4-36

Our old standby, Winterizer 6-4-36 contains a low charge of nitrogen to help avoid excess foliage on trafficked areas, and with high potash to help build carbohydrate reserves.

Country Green 6-8-20 Weed n Feed

For your customers able and desiring to use traditional weed and feed products, this blend

combines a classic winterizer fertilizer blend analysis with 2,4-D and mecoprop to clean up those weeds prior to cold weather.

Earth-Friendly Alternatives

EarthLink Products for Fall EarthLink

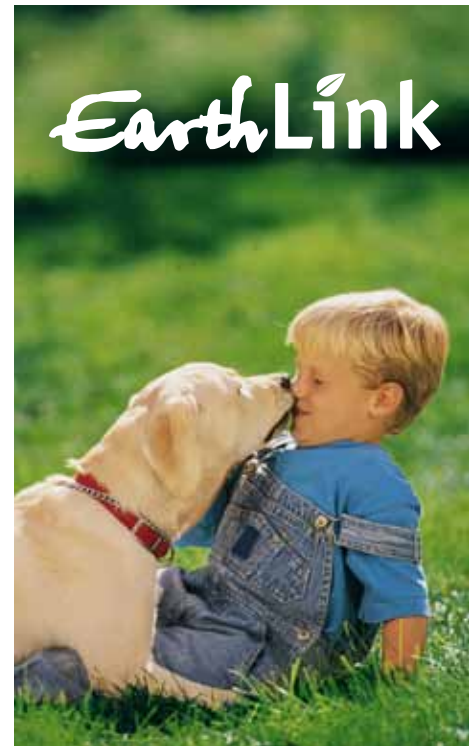
The EarthLink brand was developed at Terralink in direct response to the concerns of the public. The average person wanted a softer approach. By offering you an alternative to conventional lawn and landscape fertilizers and pest control products, we can help you show your clients that you are doing as much as possible to respond to their concerns. EarthLink products have been developed

and designed using sound science to create softer options and safe solutions to conventional products.

Because our children play in the grass, too.

Here are some EarthLink products for Landscapers:

- EarthLink 2.6-0.5-5 Liquid Organic
- Munger Horticultural Vinegar
- Fiesta iron-based Weed Killer
- TerraLink Brand Organic Lawn & Landscape 7-4-7
- Amaizeingly Green 8-1-3 With Potash
- Sluggo Slug & Snail Bait (contains iron phosphate. Pet and Child-safe!)



TerraLink Horticulture:
Rooted in your community.

The Right Time!

Fall Dolomite Application Saves Money!

The best time to apply dolomite on lawns is in the fall; everyone seems to know this. But we really shouldn't be doing something just on tradition. Inputs cost money that strain the budget, so let's only do it if it's necessary. So, why exactly is dolomite best applied in the fall?

The main reason for applying dolomite is an agronomic one: scientifically, fall or even winter is the best time to apply it. In Fraser Valley soils there is an abundance of aluminum, which naturally reacts with water to produce hydrogen ions (H⁺). The presence of a concentration of H⁺ creates acidity. When dolomite is added to the soil, some of the calcium or magnesium replaces aluminum at the cation exchange sites. Meanwhile, some of the carbonate combines with hydrogen to produce water and carbon dioxide. This reaction is not

instant, even when the dolomite is incorporated. However, unless you are replanting a lawn, the application is topdressed, not incorporated. Typically, several months pass before the biggest change in pH takes place. If you apply dolomite in the fall, the pH should be increased just in time for fertilizing time in the spring. Dolomite applied in the spring simply will not change pH fast enough, so spring-applied fertilizer may be partly wasted. Therefore, fall or winter-applied dolomite saves you money!

What's the Difference?

Dolomite or Calcium Carbonate? Both are limestone, but instead of 100% calcium carbonate in regular limestone, dolomite is about half calcium carbonate and half magnesium carbonate. Dolomite hasn't quite the neutralizing power of regular calcium carbonate, however, dolomite supplies magnesium, which may be helpful if the lawn has a deficiency of the nutrient.

Two Locations to Serve You!

Abbotsford:
464 Riverside Road
Delta:
4119-40th Street

canwest

September 28 - 29

Pan Pacific Trade Show &
Convention Center
Vancouver

Trade Show

Come See us at CanWest!

Make sure to visit us at the CanWest 2012 Horticultural Trade Show, September 28th and 29th at the Pan Pacific Trade and Convention Centre in Vancouver, BC.

The TerraLink booth is number 714. Go up the center aisle and we are on the left side of the Show Lounge area in the very middle.

Visit us at the Canwest show and we will enter your name in a draw for a free Earthway 2150 spreader (limit one per customer).



New At TerraLink

Seed Aide® Aero™ : Hydroseeding without Machines

Sometimes the best solution for a tough seeding situation is hydroseeding. However, sometimes site conditions or budget do not allow for hydroseeding. Now there's an alternative: TerraLink is proud to offer **Seed Aide® Aero™ by Profile Products**, the makers of Ecofibre hydroseeding mulch.

Seed Aide® Aero™ is a pelletized product that can be applied dry with seed and when wetted, acts similar to hydroseeding mulch. Ideal for a range of conditions where equipment access is limited or unavailable. Also ideal for residential or commercial small-scale jobs that have high traffic areas, slopes or banks where the soil needs to be protected while the seed establishes.

Seed Aide® Aero™ is a blend of pelletized recycled newsprint and clean wood shavings, soil flocculants and a seaweed extract biostimulant formulated into unique granules. These granules release the proprietary **Seed Aide® Aero™** formulation to help keep soil in place, increase moisture retention and promote vegetation establishment.

Seed Aide® Aero™ Features:

- Flexible application: apply with a high-volume/large opening drop or broadcast spreader or by hand.
- Holds soil in place: upon wetting, the mulch granules expand, binding soil particles, increasing water infiltration/retention and reducing sediment loss.
- Creates seed-to-soil bond: holds seed in place.
- Promotes germination: the expanded granules hold water, reduce soil surface evaporation and delivers the biostimulant to enhance germination and growth.



TerraLink Horticulture Inc., 464 Riverside Road, Abbotsford, BC, V2S 7M1
Toll Free: 1-800-661-4559 Tel: 604-864-9044 Fax: 604-864-8418 www.tlhort.com
Roddick Fertilizer, 4119-40th Street, Delta BC, V4K 3N2 Tel: 604-946-8338

TerraLink